

Press release

Lauxera Capital Partners and Nov Santé, a fund managed by Eurazeo, have acquired a controlling stake in Groupe PSIH, a leading French player in the management and hosting of healthcare data in hospitals

- Created in 1998 in the context of the introduction of the T2A activity-based pricing approach, Groupe PSIH is a leader in the management of healthcare facilities in France, with a presence in more than 1,000 hospitals.
- Positioned in the strategic healthcare data market, the group has expanded its activity to include healthcare data hosting with the acquisition of IDS, and is developing new services around the valuation of healthcare data in hospitals.
- The majority stake acquired by Lauxera, together with the Nov Santé fund and Relyens, will enable Groupe PSIH, which was founded by Ludovic de Saint Jean, to speed up its development while remaining under French control, at a time when healthcare data has taken on strategic and sovereign importance.

Paris (France) and San Francisco (United States), 14 September 2021 - Lauxera Capital Partners announces it has made an investment in Groupe PSIH, the fourth investment by Lauxera Growth I, its growth and growth buy-out fund dedicated to investment in the European healthtech sector.

This is Lauxera's first majority stake, which it has made alongside founder and CEO Ludovic de Saint Jean who is reinvesting, Eurazeo via the Nov Santé Actions Non Cotées fund launched by the French Insurance Federation and Caisse des Dépôts, and Relyens, a leading European mutual group in insurance and risk management for healthcare players and local authorities.

A champion of software solutions for managing healthcare institutions

Founded in 1998 by Ludovic de Saint Jean and based in Lyon, Groupe PSIH has established itself as a French champion in decision-making software, supporting healthcare professionals in the management of hospitals. Initially focused on data in the context of the information system medicalisation programme (PMSI), the Group has expanded its offering in response to the growing complexity of the strategic and operational challenges facing healthcare institutions. Groupe PSIH's solutions provide a 360-degree view of all healthcare data and have been adopted by more than 1,000 healthcare facilities, 25 teaching hospitals, 13 cancer centres and 105 regional hospital groups.

A growing business, driven by its historic market and entry into new segments

With turnover of nearly €11 million in 2020, Groupe PSIH shows steady growth in both its historical activity and in new business in buoyant market segments. It currently has a team of 70 employees, including a strong component of computer engineers and data scientists. In addition to its Lyon roots, the company also has an R&D office in Canada (Montreal).

In 2019, PSIH acquired IDS, a health data hosting operator. The Group has also developed internally a range of high value-added management software for niche markets, such as PlaniPSY for the segment of care without consent.



Groupe PSIH, an expert in the management and hosting of health data

The opportunity to build a leading national technological platform for health data

With the financial and operational support of its three new investors, PSIH will pursue growth in its markets, drawing on acquisitions where necessary. By capitalising on its knowledge of data in hospitals, PSIH aims to develop new data-based services to become a leading French multi-service platform.

“I am particularly impressed by PSIH’s development since its creation under the impetus of Ludovic de Saint Jean and his teams, who have built a leader whose solutions contribute in particular to the efficiency of healthcare facilities”, **says Pierre Moustial, Chairman and co-founder of Lauxera Capital Partners.** “As a Tibi-certified fund involved in the expansion of rising players in the French healthtech sector, Lauxera offers PSIH an all-French solution in terms of capital to build a champion in health data and become a player in managing the sovereignty of French healthcare data.”

“Lauxera’s majority shareholding alongside the Nov Santé fund and Relyens marks a new stage in the development of PSIH. The experience of these investors will be particularly valuable in supporting the growth of our Group and speeding up deployment of the innovative solutions designed by our leading-edge teams to serve healthcare institutions.” **says Ludovic de Saint Jean, founder of Groupe PSIH.**

“Groupe PSIH is an example of a successful French operator in healthcare data management, particularly in public hospitals, contributing to better management of facilities with severely constrained budgets. Eurazeo is honoured to be able to support Ludovic de Saint Jean and contribute to the development of PSIH in healthcare data areas of growing importance, to improve the efficiency of hospitals and of healthcare data for patients,” adds **Arnaud Vincent, Managing Director, Nov Santé, Eurazeo.**

In the words of **Dominique Godet, Chief Executive Officer of Relyens**: “This investment echoes our Group’s mission statement “to act and innovate alongside those who work for the common good to build a world of trust”. Thanks to data analysis, the use of artificial intelligence tools, swift processing and technological advances, it is now possible to reduce or even avoid risks, while helping to enhance performance.”

About the Groupe PSIH

Founded in 1998 and based in Lyon, the Groupe PSIH is a leading French provider of healthcare data hosting and management services. Through Hospivision, its decision-making software suite, it helps more than 1,000 French hospitals manage their activities and health data. PSIH capitalises on this unique grounding to develop its other markets (niche hosting and software) and build a single technological platform for French healthcare data.

More information: <https://groupepsih.com/>

About Lauxera Capital Partners

Founded in January 2020, Lauxera Capital Partners is an independent asset management company based in Paris, France. An investor working to promote the growth of French and European healthtech companies, its first fund, Lauxera Growth I, was reserved for professional investors and obtained the French government's “Tibi” label within the framework of the institutional investors’ charter for the [financing of technology companies](#). Led by a team of life sciences business builders and professional healthcare investors with more than 50 years’ experience, the company aims to support the international expansion of Europe's best healthtech companies.

More information: <https://lauxera.com/fr/>

About Eurazeo

Eurazeo is a leading global investment group with €25.6 billion in diversified assets under management, including €17.8 billion invested for third parties in a portfolio of 450 companies. Eurazeo has offices in 11 countries in Europe, America and Asia and employs more than 300 people. Part of Eurazeo Investment Managers (E.I.M.), the Eurazeo Santé team manages the Nov Santé - Actions Non Cotées fund on behalf of the French Insurance Federation and the Caisse des Dépôts et Consignations. Totalling €420 million, this fund makes minority investments in French healthcare SMEs and mid-caps.

Eurazeo is listed on Euronext Paris. ISIN: FR0000121121 - Bloomberg: RF FP - Reuters: EURA.PA

More information: <https://www.eurazeo.com/>



About Relyens

With more than 1,000 employees, 34,000 customers and members and almost 900,000 individuals covered by its policies across four countries (France, Spain, Italy and Germany), Relyens is a leading European mutual insurance and risk management group serving healthcare providers and local authorities that perform a public interest role. The Group is firmly established in its customers' environments through its brands Sham and Sofaxis and develops comprehensive tailored solutions combining insurance (personal and property cover) with risk management services. In 2020, Relyens reported revenues of €488 million from €915 million in premiums collected.

In 2021, the Group incorporated the status of "entreprise à mission" (mission-driven company) into its articles of association, adopting the following core objective for its day-to-day work: "To act and innovate alongside those who work for the common good to build a world of trust."

More information: www.relyens.eu / Twitter: [@Relyens](https://twitter.com/Relyens) / LinkedIn: [Relyens](https://www.linkedin.com/company/relyens)

Media contacts

Ulysse Communication

Bruno Arabian M: +33 6 87 88 47 26 / barabian@ulyse-communication.com

Jean-Philippe Mocci M: +33 (0)6 71 91 18 83 / jpmocci@ulyse-communication.com

Charles Courbet M: +33 (0)6 28 93 03 06 / ccourbet@ulyse-communication.com

PSIH Group

Thibaut Vergnol: thibaut.vergnol@groupepsih.com

Relyens

Xavier Cayon M: +33 6 23 12 63 46 / xavier.cayon@ekno.fr